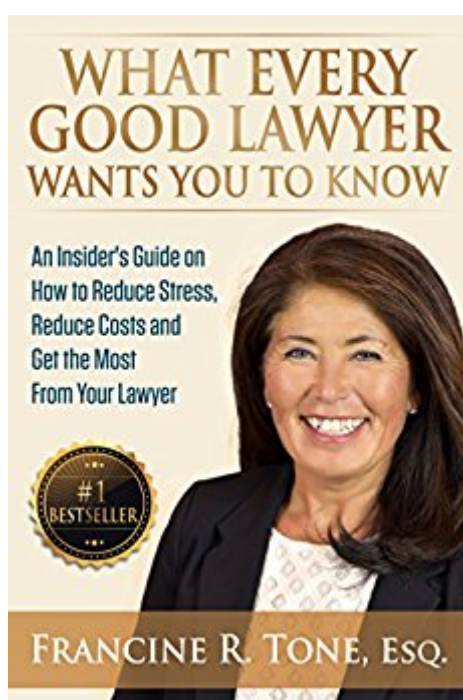


The book was found

What Every Good Lawyer Wants You To Know: An Insider's Guide On How To Reduce Stress, Reduce Costs And Get The Most From Your Lawyer



Synopsis

Lawsuits are stressful and costly. By having a good lawyer on your side, and with the guidance in this book, you can help reduce your stress and costs and be a more effective participant in your case. Most good lawyers firmly believe in preparing their clients at the beginning of any representation for the difficulties inherent in legal processes. Nonetheless, it so very often happens that events occur during a case which cause difficulties. Perhaps they arise from the inherent limits of the system itself; perhaps they arise from the methods and strategies the lawyer employs in pursuing the client's interests; perhaps they arise from the client's own attitudes toward their own case or the opposing party. If the client is not at least "primed" to know that difficulties and frustrations frequently occur, or that there are time, cost and strategic considerations to every step in the process, the client may immediately feel that his or her lawyer is not diligently pursuing the case or is not "tough enough." If the client is already feeling that way before hearing the lawyer's explanation of the particular situation, such explanations may sound more like "excuses," needlessly undermining the lawyer-client relationship. A lawyer cannot cover with every client every potential aspect of a client's matter at the beginning of the case. This book serves as a primer and should be required reading before a lay person seeks the assistance of an attorney to address legal issues. By being better prepared for the experience of going through the legal process, you, the client will be in a position to better "hear" what your lawyer explains to you along the way; you will be in a position to stress less over the inevitable frustrations; and, you will be in a position to assist your lawyer more in pursuing and protecting your cause, and thus save costs.

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Customer Reviews

A candid and practical guideline that should be required reading for anyone who seeks the services of an attorney. The author covers all the topics: costs, stress, psychological factors, etc....she also defines legal terms and explains how and why our legal system is structured the way it is. Don't forget to read chapter four twice! (it's worth the effort).Peter C

Very informative and interesting read on how the law system works. And in layman terms so easy to understand! I will certainly be rereading it if I ever need a lawyer.

Great tips from a lawyer who needed a lawyer, so she knows!!!!

The interior looked particularly great, and the content was compelling -- walking a fine line between informative and entertaining, which is not an easy thing to do. Well done! A book like this is definitely a good addition to one's career -- very professional. If you're looking for a lawyer, are you going to hire one who has published a book, or one who hasn't? Francine makes that an easy question to answer. Thanks for all the legal info you packed into this, Francine! It's a great value for anyone seeking legal advice.Brent Sampson, author of Sell Your Book on : The Book Marketing COACH Reveals Top-Secret "How-to" Tips Guaranteed to Increase Sales for Print-on-Demand and Self-Publishing Writers

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